

## Voice Biometric Case Studies

Brett Beranek Director, Product Strategy, Voice Biometrics

#### Voice biometrics embraced by the banks

	BARCLAYS
Ť	WEALTH

http:// www.computerweekly.com/ news/2240179218/Barclaysstreamlines-phone-bankingwith-voice-biometrics



http:// www.americanbanker.com/ issues/179\_31/us-bankpushes-voice-biometrics-toreplace-clunkypasswords-1065608-1.html



http:// www.biometricupdate.com/ 201410/tinkoff-becomesfirst-bank-in-russia-toimplement-voicerecognition-for-call-center

www.biometricupdate.com/

201311/nuance-deplovs-

authentication-solution-at-

voice-biometrics-

tatra-bank

http://



http://www.ctvnews.ca/ business/wells-fargo-chasekeeping-caller-voiceprints-infight-against-fraud-1.2051472



Wealth of Experience

http://www.bloomberg.com/ apps/news? pid=newsarchive&sid=aF9oH 5v36.Mo

http:// security.networksasia.net/ content/indonesias-bnideploys-mfa-password-resetease



**Tangerine** 

http://www.youtube.com/ watch?v=DhTCvwi2z-A&list=PLAA2A46EB564 CE047&index=32

http:// www.tangerine.ca/en/

about-us/pressreleases/ PR-2014-10-01.html

http://www.adcb.com/ common/pr/2014/ October/ AbuDhabi\_Commercial Bank\_Launches\_Voic ePassTM.asp

http://www.cio.com/article/ 686441/2011\_CIO\_100\_H ow\_Three\_Companies\_Ar e\_Using\_IT\_to\_Rethink\_C onsumer\_Services



bank hapoalim

🖏 Banamex

citigroup

**ØEastern Bank** 

http://voicebiocon.com/ 2013/03/12/nuance-targetspassword-reset-technologyfor-small-and-mid-sizedbusinesses/



http:// www.dineroenimagen.co m/2013-12-09/29898





http://www.aziendabanca.it/index.php/ Multicanalita/widiba-al-via-la-banca-digitale-dimps.html

http:// www.businesswire.com/ news/home/ 20100415005768/en/ Top-3-Israeli-Banks-Roll-Customer-Facing

https:// www.dropbox.com/s/ lvimf5d2d5hetzj/ Magazine %20Citi\_Banamex %20Pol.pdf



# **Top 3 Benefits Delivered with Voice Biometrics**





#### **Reduce operational costs**





agents repurposed from customer care to sales



## **VB Results - IVR**



#### Challenge

- 60-65% ID&V failure in IVR
- 1.2 minute to ID&V a caller with agent
- High operational costs related to ID&V
- Customer dissatisfaction with legacy authentication method (6-digit PIN)

#### **Results:**

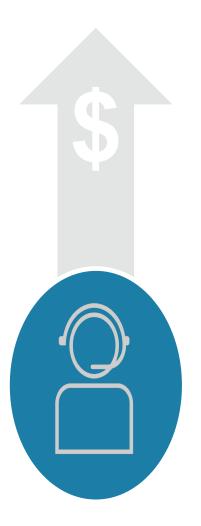
- AHT reduced by 42 seconds
- High authentication success rate
- 53 agents repurposed to sales
- Over \$1M in annual savings
- VB generating revenue
- Expanding VB beyond IVR

2.2M customers enrolled since inception in Q4'2013



# Deliver brand differentiated customer experience







#### **Increase in NPS**



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## **VB** as a Marketable Differentiator









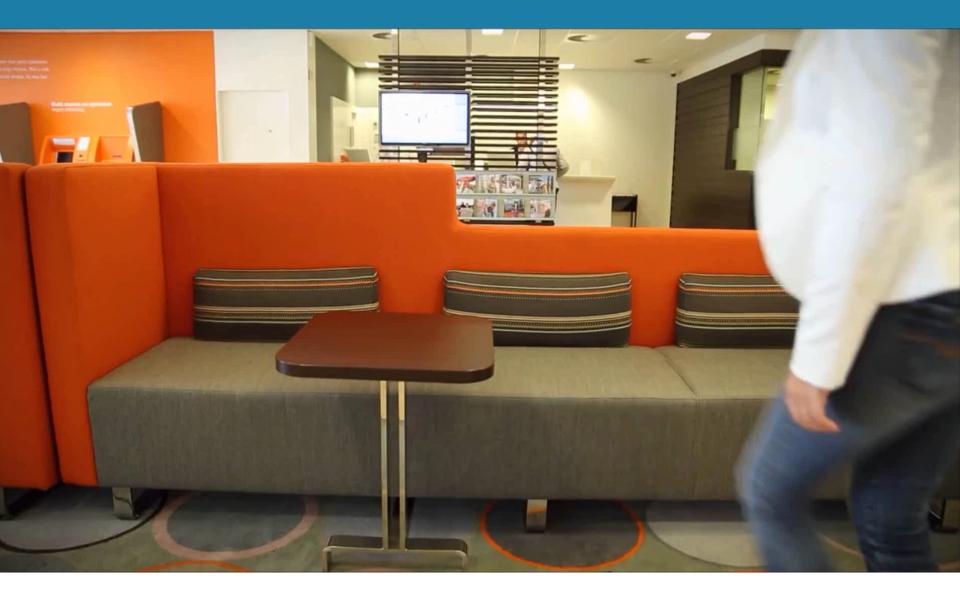


The objective of voice banking is to deliver an easy, meaningful and differentiated banking experience that will attract new customers to Tangerine and strengthen relationships with existing customers.

> Peter Aceto, President and CEO of Tangerine



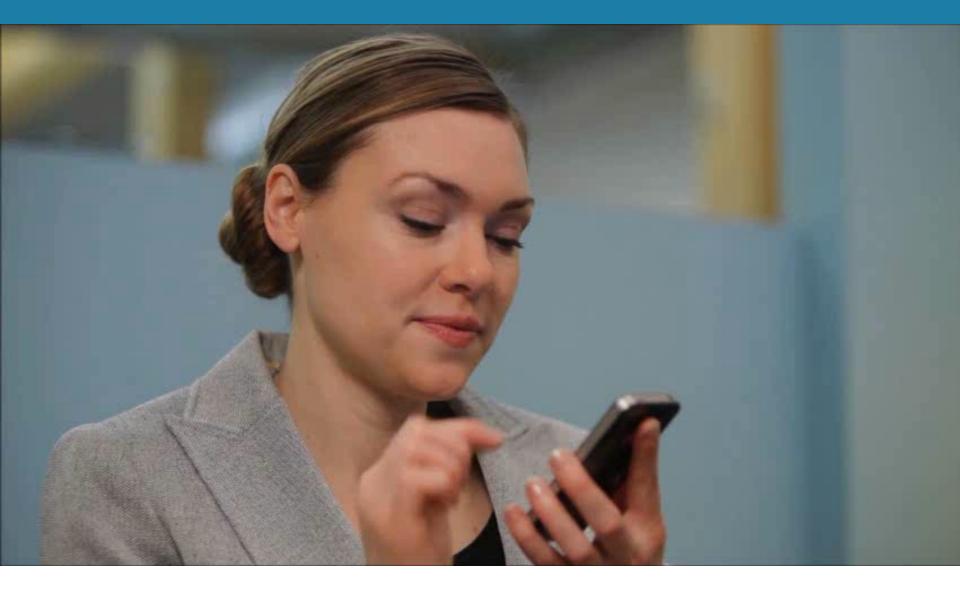




http://www.youtube.com/watch?v=qOXDp38KHx4







http://www.youtube.com/watch?v=1gyvDD64eSw&index=1&list=PLFBC56144AE7F1AF0





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## **Mobile App Results**



#### **Business goal:**

- Transform mobile device into powerful banking tool for customers
- Provide better user experience with mobile app users
- Differentiate US Bank from competitors

#### **Results:**

- Over 80% perceived VB to be more secure and faster
- Over 70% of users preferred VB over passwords
- 0% imposter success
- Usability for enrollment scored 4.42 out of 5
- Ease of use scored 4.24 out of 5







In più tutti i vantaggi di un Conto Widiba.





Zero canone Sul conto corrente e deposito titoli

H 1254

Il tuo numero di conto

Scegli il numero che parla di te

100% Digitale Le tue operazioni, i tuoi documenti, la tua posta certificata

Accesso vocale

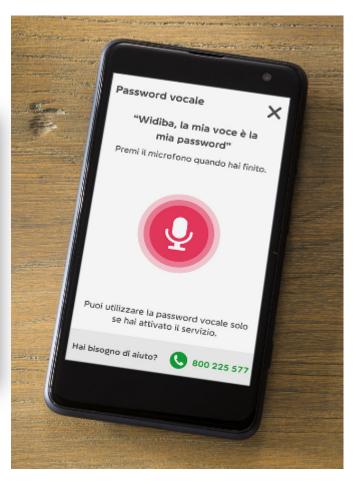
La tua voce è la tua password



Bancomat Incluso nel tuo conto e direttamente a casa tua



My Money Il servizio che racconta la tua storia finanziaria



http://www.aziendabanca.it/index.php/Multicanalita/widiba-al-via-la-banca-digitale-di-mps.html



Careers | Mobile | FAQs | Mone



Personal Banking

**Business Banking** 

Islamic Banking

#### VoicePass<sup>™</sup>

We are pleased to announce the launch of VoicePass<sup>™</sup>, our new voice recognition security system for IVR. This new technology will offer voice biometrics to recognise you as our customer whenever you call up our Contact Centre. ADCB will be the world's first bank to offer this secure and convenient mode of authentication service in Arabic, English and Hindi.



#### Voice biometrics beyond banking



http://opusresearch.net/wordpress/2014/07/11/ adts-pulse-voice-app-brings-voice-biometricsinto-the-home-security-and-automation-mix/



http://voicebiocon.com/2012/07/13/makinginroads-into-eastern-europe/



Australian Taxation Office

CIUDAD DE MÉXICO Decidiendo luntos

http://opusresearch.net/wordpress/2014/07/25/ mexico-city-and-banco-santander-partner-toprovide-voice-based-authentication-to-retiredfirefighters-and-police/

http://www.computerworld.com.au/article/ 546267/ato listen voice biometrics/



http://enterprise.alcatel-lucent.com/private/ active docs/customer references/ SS NA MTS Allstream Consulting screen.pdf

http://www.turkcell.com.tr/c/docs/announcements/ announcements 20120302 GlobalBilgi Voice bio and satisfaction.pdf



http://www.computerworld.com.au/article/ 186527/ austar outfoxes its rival biometrics solution/



http://www.itworldcanada.com/article/speedingdown-the-voice-track/23759



http://www.speechtechmag.com/Articles/? ArticleID=67963

POLSKA TELEFONIA CYFROWA S.A.

http://www.algotech.eu/news/news.html/8 170-tmobile-as-the-first-in-poland-has-launched-avoice-biometrics-based-service/2



http://opusresearch.net/wordpress/ 2013/03/12/nuance-targets-password-resettechnology-for-small-and-mid-sizedbusinesses/



http://opusresearch.net/wordpress/ 2008/11/25/voice-biometrics-case-studygovernment-service-insurance-system/

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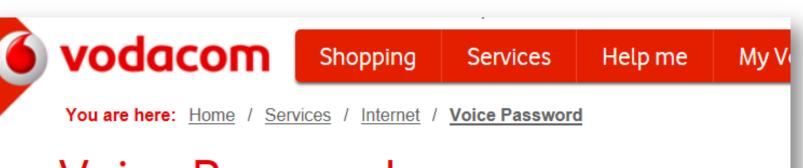
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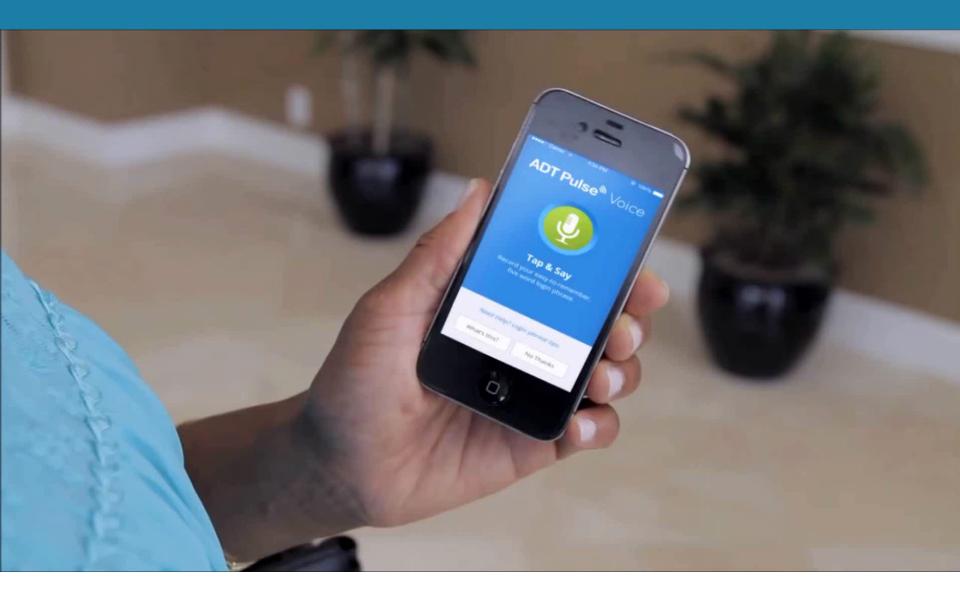
## Voice Password

Introducing voice password authentication to the My Vodacom smartphone app for Android users



- Your unique, natural voice pattern is your key
- Dialect, speaking styles, and pitch are unique to each person
- Each voice is distinct. Attempts to impersonate or use recordings to gain fraudulent access will fail





http://youtu.be/ivmrmrGDPGs





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#### The future?





Wearables Will.i.am Pulse

## Automotive **Dragon Drive**

