

# Survey Results:

Factors That Influence Enterprise Customer Experience Initiatives

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## Survey Results:

Factors That Influence
Enterprise Customer Experience Initiatives

In a survey of 100 senior executives at large customer service organizations focused on improving customer experience, Opus Research seeks to understand how enterprises develop business strategies and choose vendors to support Conversational Commerce. Based on the input from respondents, this report details organizational processes and the decision-making factors involved for purchasing, implementing and measuring success for enterprise customer experience initiatives.

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## Survey Results

### » Table of Contents

Introduction: The Impact of "Working Groups"						4
Summary of Findings						5
Multi-pronged Sales Approach Required						6
Who to sell to – Today and in the Future						7
Timeless Objectives and KPIs (Key Performance Indicators)						7
Who is responsible to make the purchase?						8
Understanding Customer Experience Tactics .						9
Is the budget for CX going up or down?						9
Digital Channels Take on Increasing Importance						9
Move to Cloud and Hybrid Deployment Models Confirmed .						10
Driving Goals and Success Metrics						11
There are Some Well-known Constraints						11
Trick Question: What's the Best Tool for CX Success?						12
Take A Deep Breath: Pursue a Multi-Pronged Sales Approach	1					13
About Opus Research						14
List of Figures						
_						
Figure 1: Mix of Respondents by Department and Title						6
Figure 2: Ownership and Imlementation Responsibilities						6
Figure 3: Shift of Purchasing Power to Marketing and IT						7
Figure 4: What are the Benefits of Launching CX Initiatives						9
Figure 5: Where CX Purchase Decision Resides						8
Figure 6: Expectations for "Next Year's" Budget for CX Initiati						8
Figure 7: Which Channels Prevail Now And Next Year						10
Figure 8: Deployment Strategies for new CX Initiatives						10
Figure 9: Key Measurements for Success of CX Inititives						11
Figure 10: What's Hindering Success of New CX Initiatives						12
Figure 11: What's the Bost Tool For CV Success						10

To purchase a copy of the Opus Research report "Survey Results: Factors That Influence Enterprise Customer Experience Initiatives" (October 2014), please contact:

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Opus Research is a research-based advisory firm providing critical insight and analysis of enterprise implementations of software and services that support multimodal customer care and employee mobility strategies. Opus Research calls this market "Conversational Commerce" with tailored coverage and sector analysis that includes: Self-Service & Assisted Self-Service, Voice & Call Processing, Web Services, Personal Virtual Assistance, Mobile Search and Commerce and Voice Biometrics. www.opusresearch.net

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