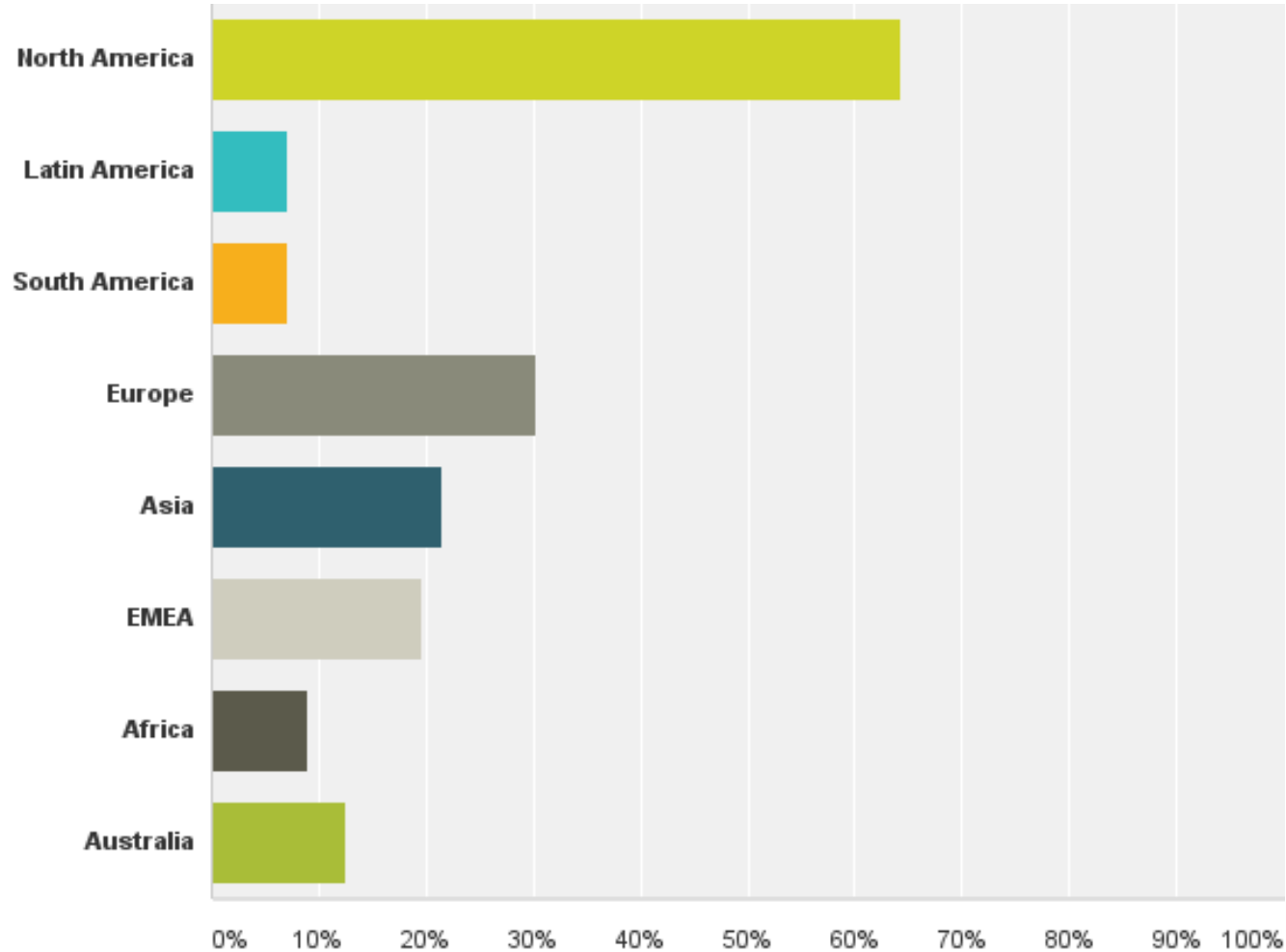# Survey Findings:
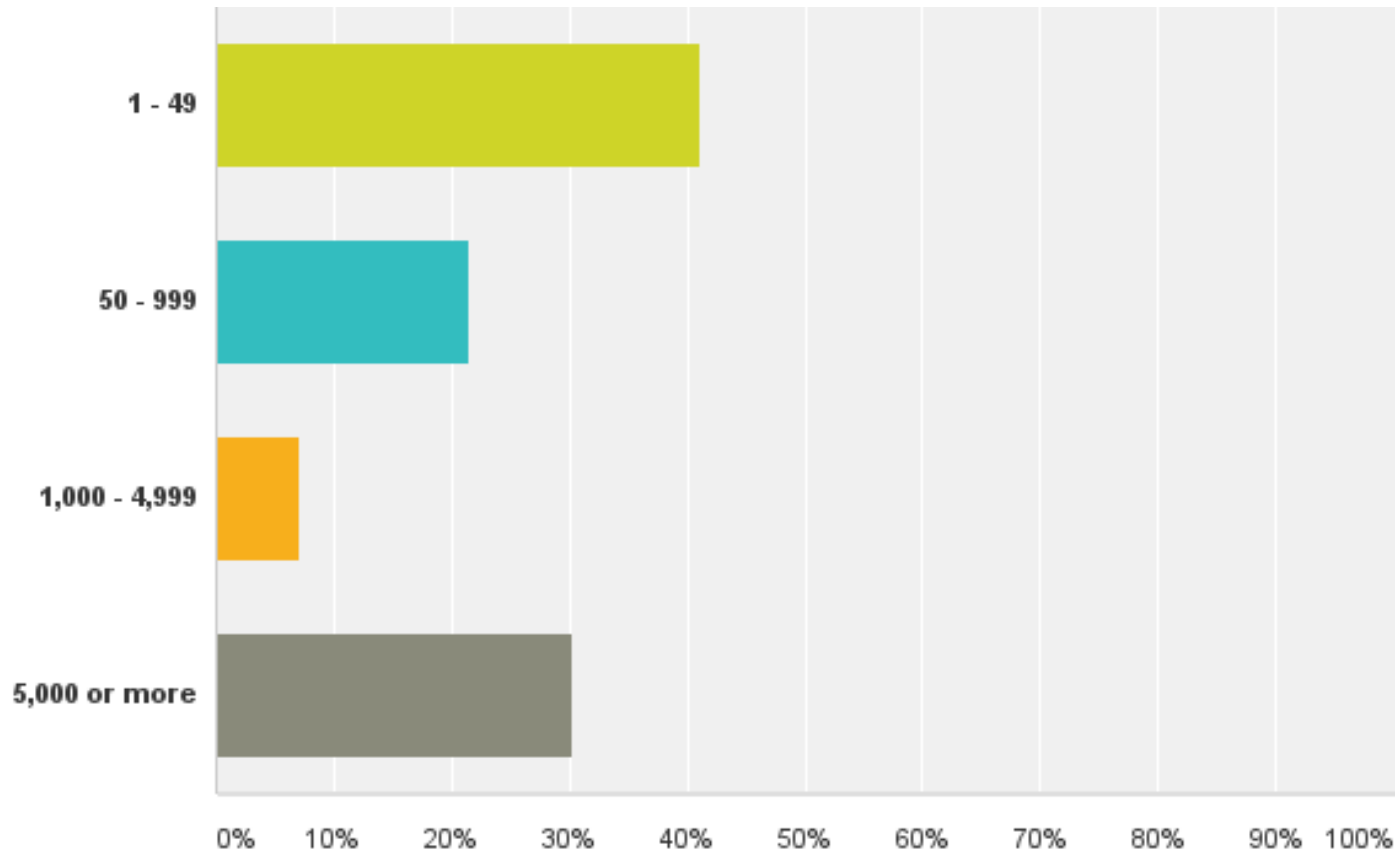# Factors Impacting Deployment

Dan Miller, Lead Analyst

Derek Top, Research Director

Opus Research
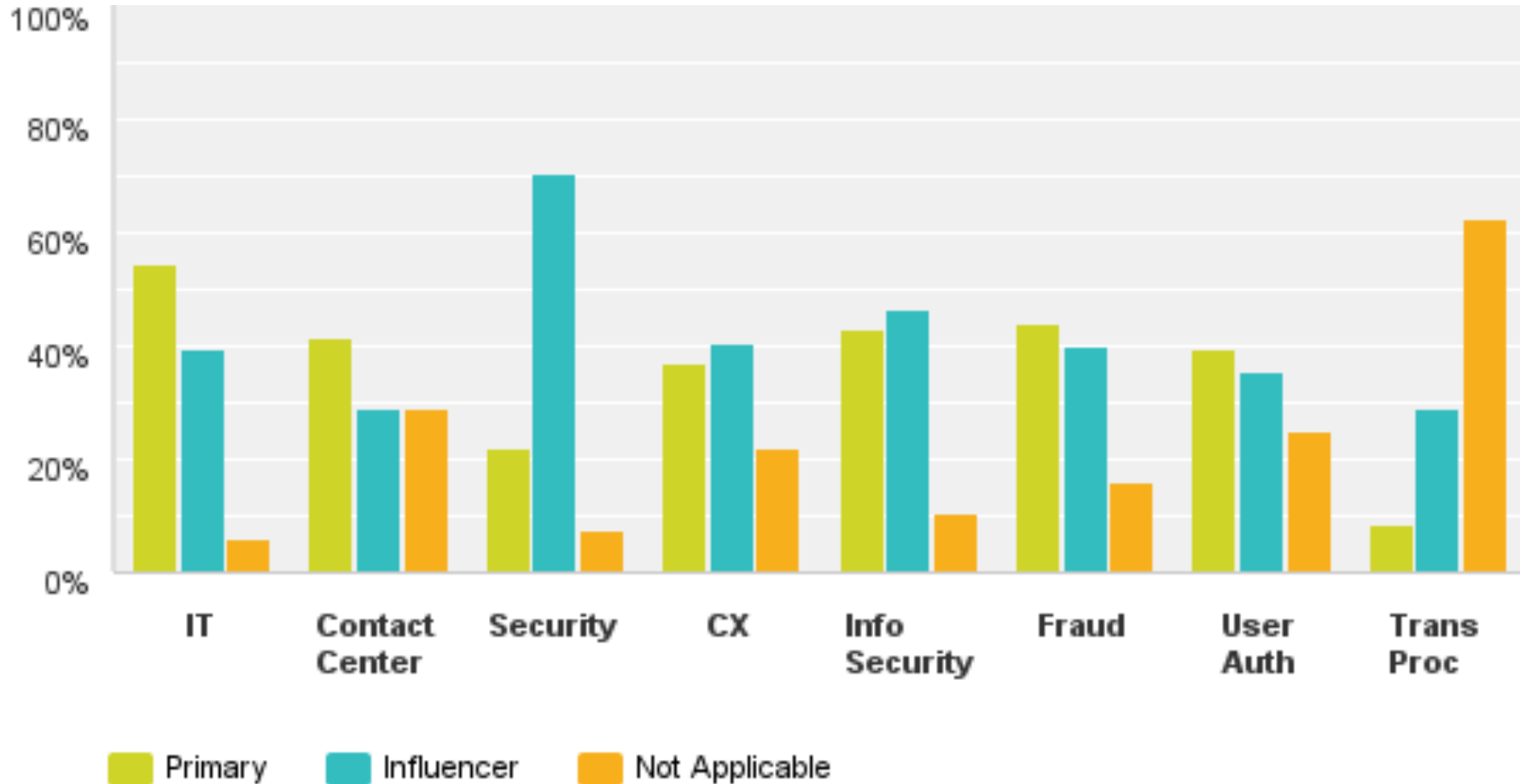
Respondent's Location

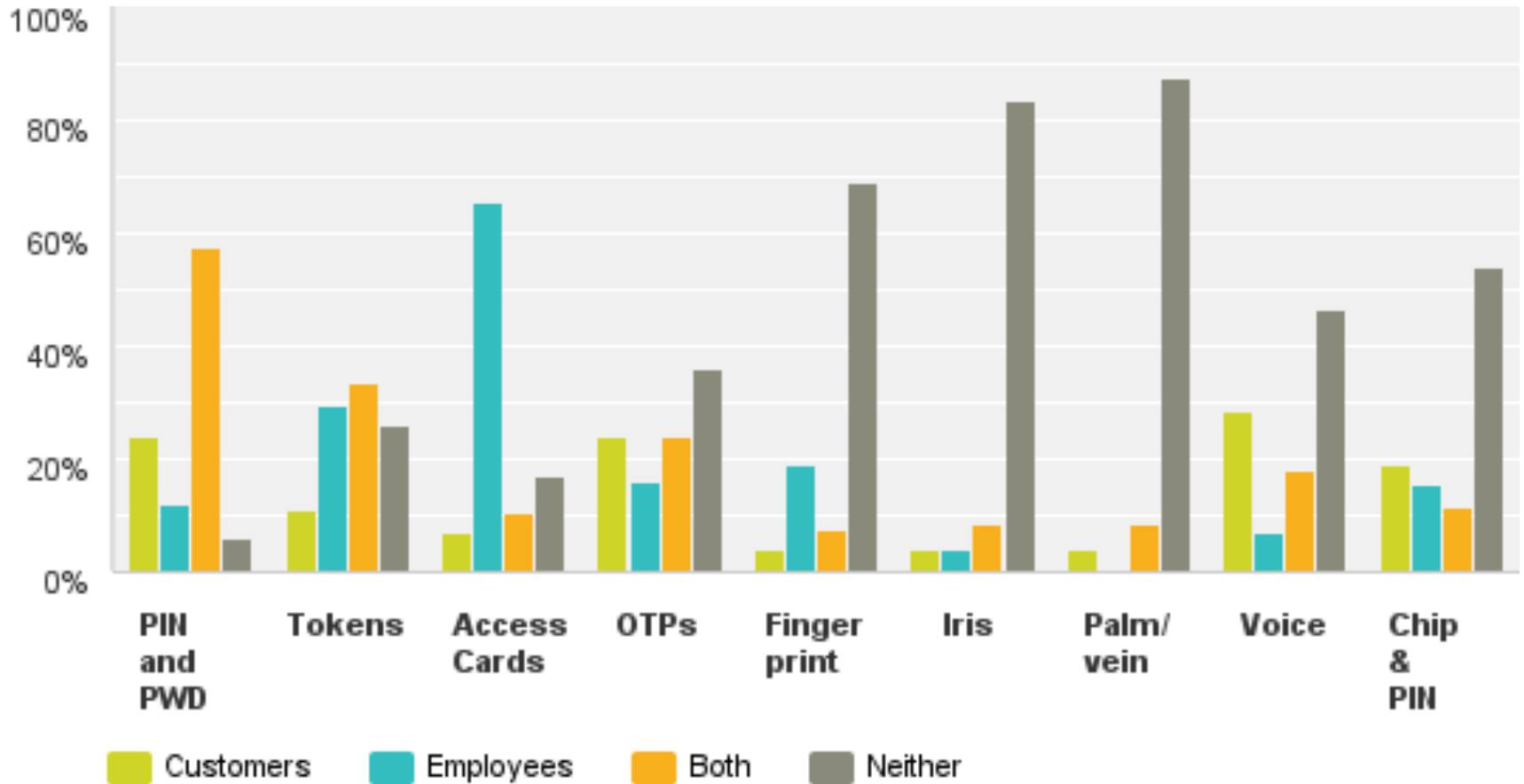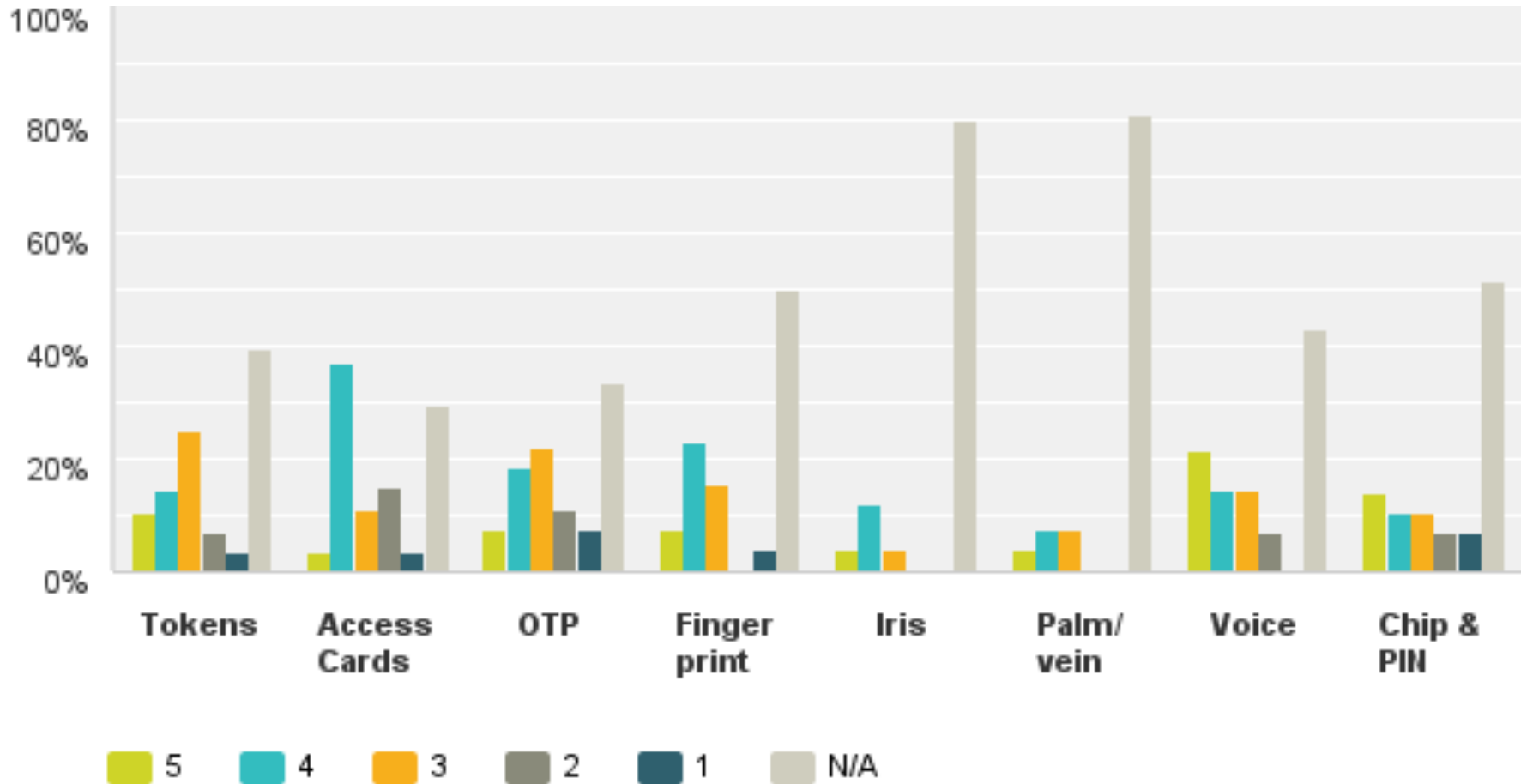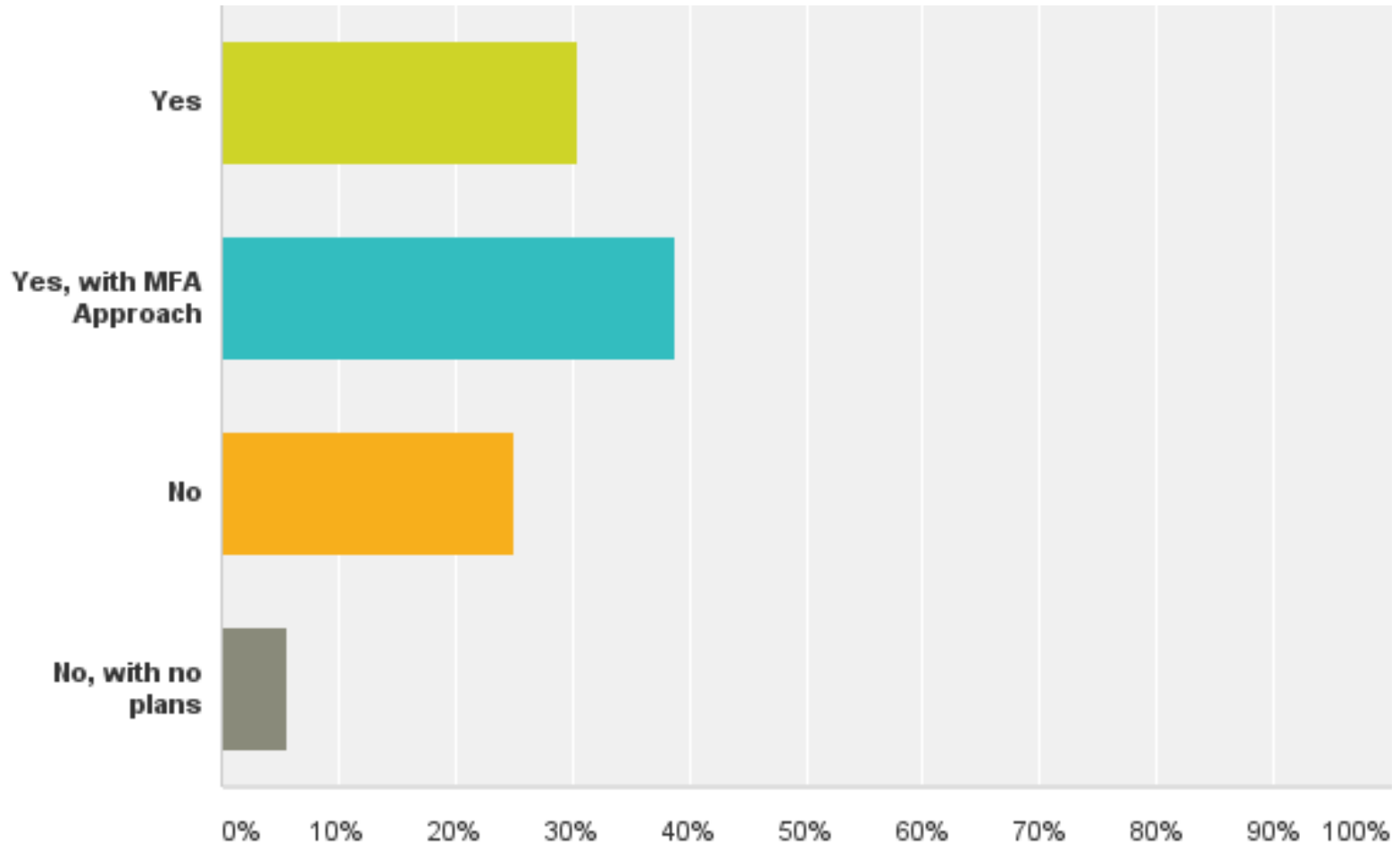# Size of firm

Who influences decisions?
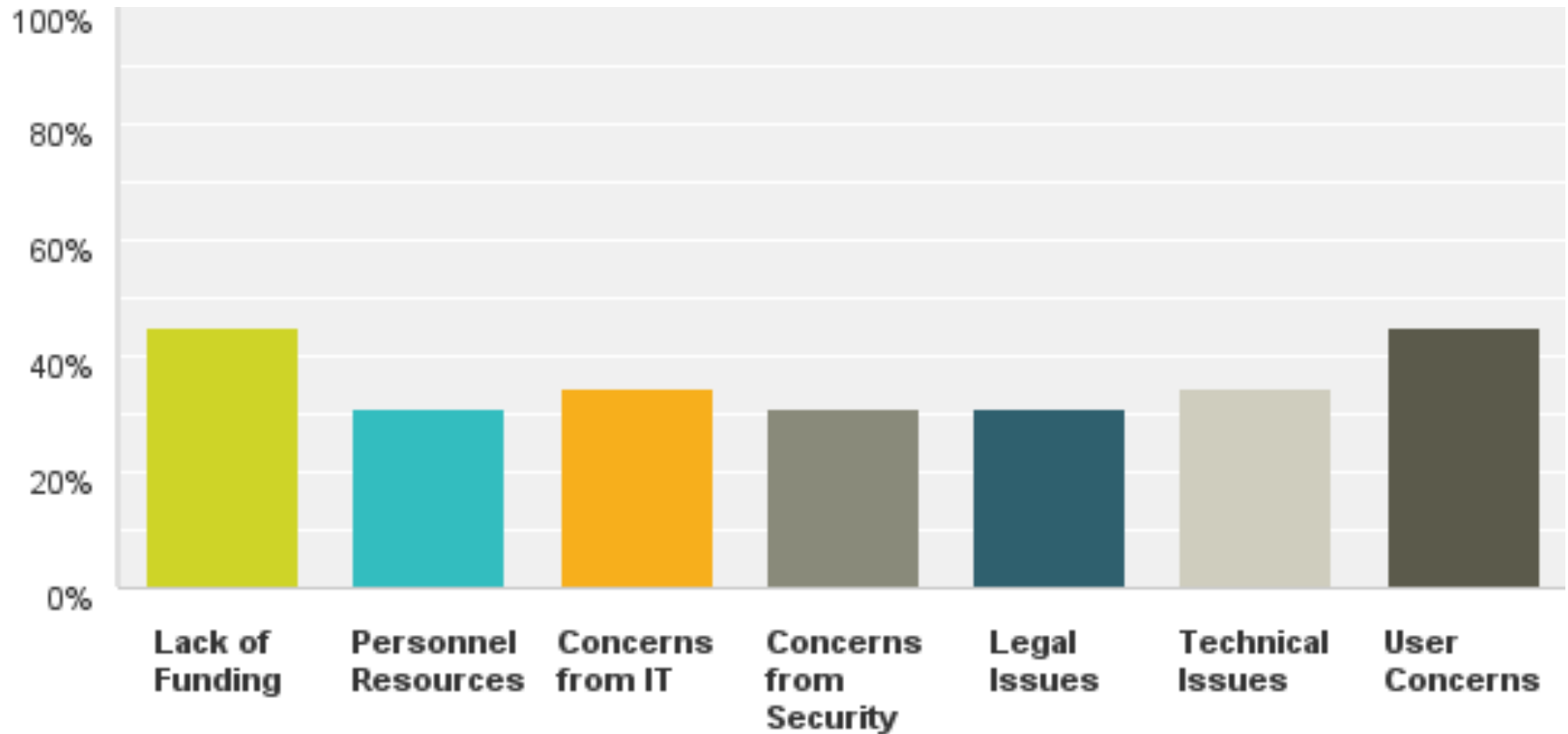
What's currently used?

Are you satisfied with current approach?
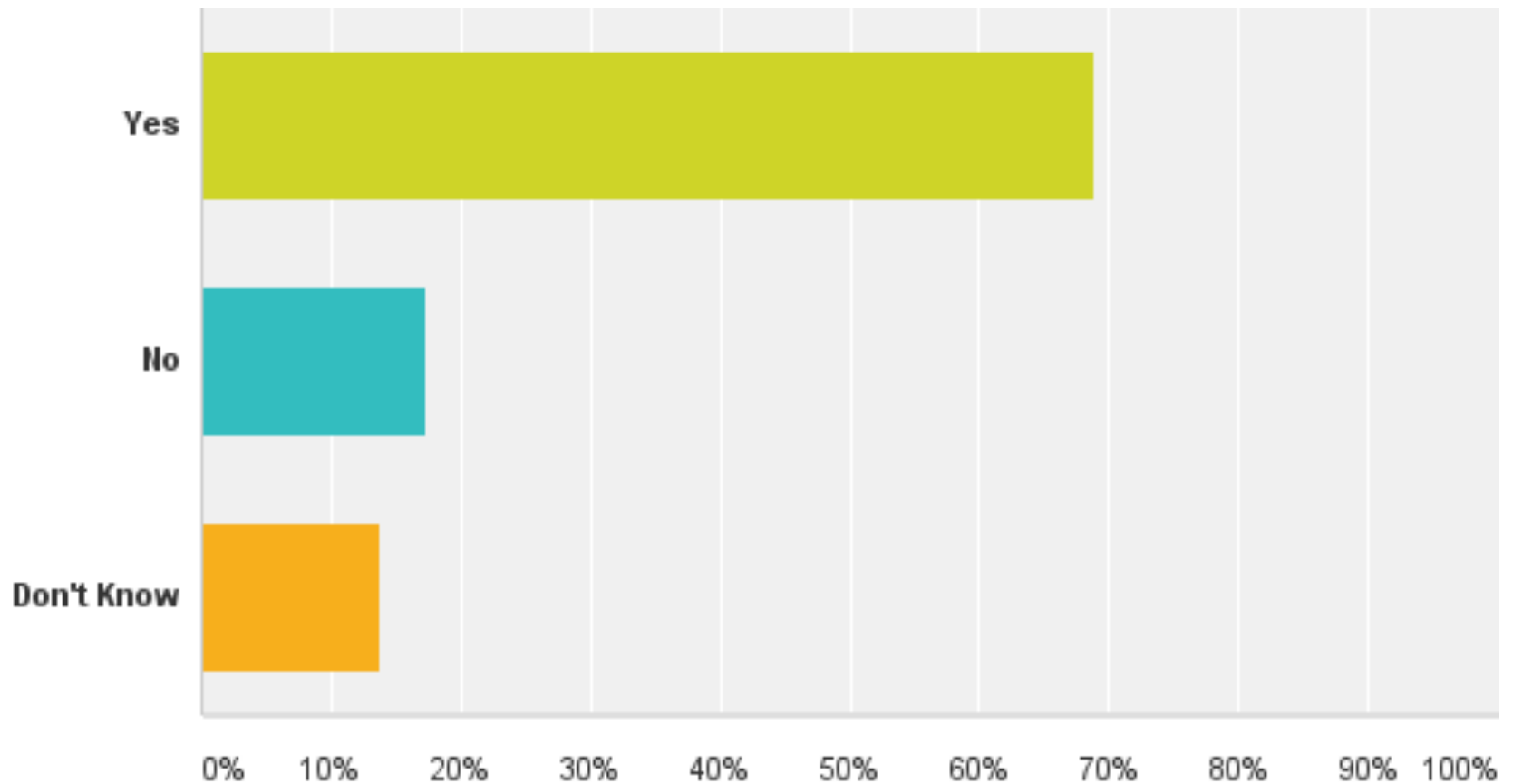
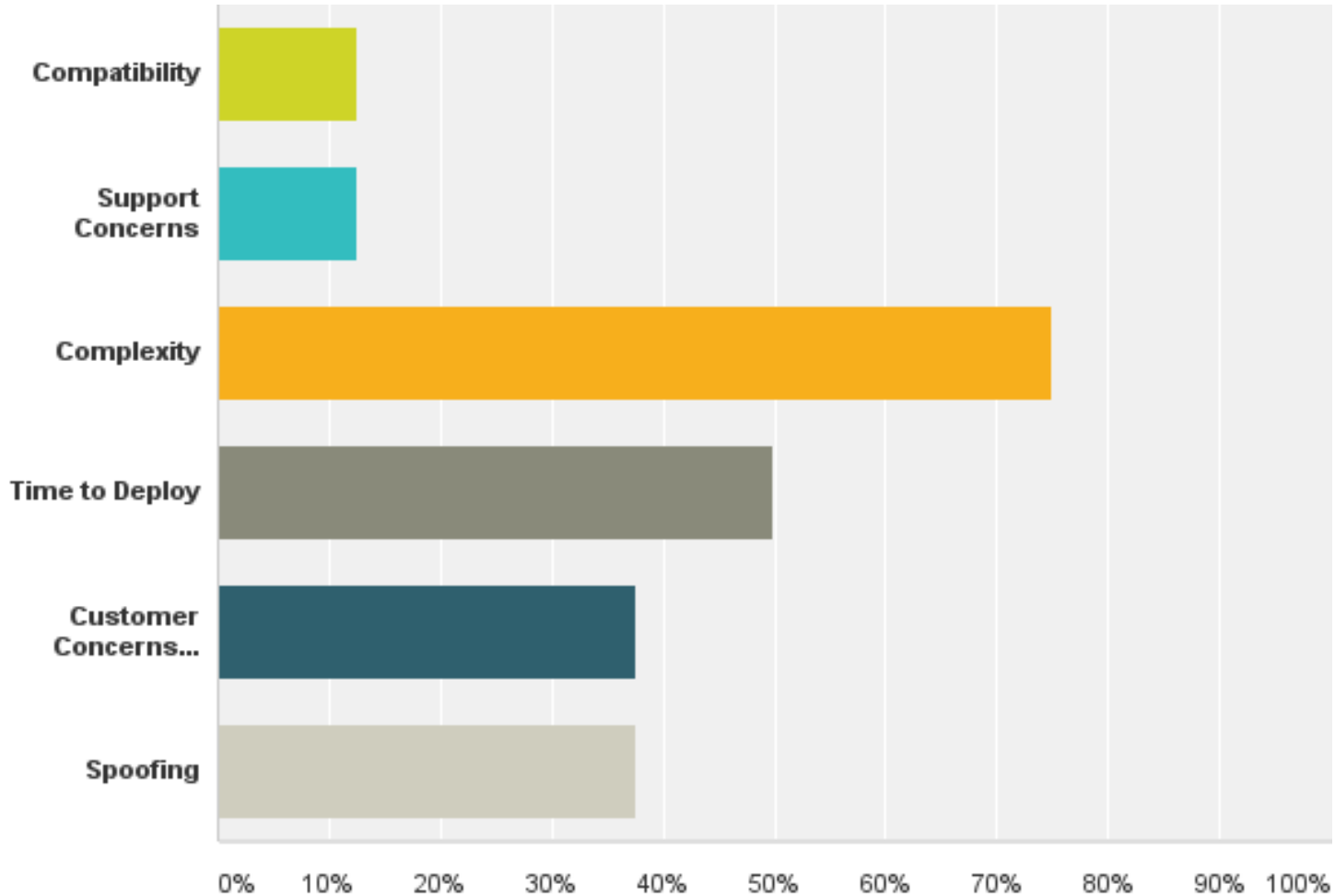# Have you evaluated Voice?

What are the barriers?

Are you considering multi-layered approach that includes voice?

What are your objections?

Is VB on your roadmap?