>>>

Decision-Makers' Guide to Enterprise Intelligent Assistants

:::opusresearch Report



# emopusesearch Report »



## Decision-Makers' Guide to Enterprise Intelligent Assistants

**>>** 

Enterprise Intelligent Assistants (EIAs) offer human-like, automated services as a natural way for individuals to carry out commerce through companies' voice response systems, Web sites and mobile apps. In this report, Opus Research defines "Eight Characteristics of Highly Successful EIAs" and identifies 13 firms whose platforms best embody those traits.

>>

July 2015
Dan Miller, Lead Analyst & Founder, Opus Research
Derek Top, Research Director, Opus Research

Opus Research, Inc. 350 Brannan St., Suite 340 San Francisco, CA 94107 www.opusresearch.net

Published July 2015 © Opus Research, Inc. All rights reserved.



## » Table of Contents

Defining "Intelligent Assistance"	4
Success With Mobile Personal Assistance Drives Growth	4
An Amalgam of Many Technologies	6
Eight Characteristics of Highly Intelligent Assistants	7
Accommodating "Mobile First" Support Strategies	8
Consistency Breeds Loyalty and Vice Versa	8
Responses Based on Personally Identifiable Information	8
Reporting Tools Are Crucial for Proving Value	9
Integrating with Existing Platforms	9
Making the Most of Machine Learning	9
Real World, Real Time Experience is the Best Teacher	10
Solutions Must Scale and Add Domains	10
Path to Maturity: IAs Get Predictive to Prove Business Value	12
Next Steps: Scale, Live Agent Integration and Al	12
Vendor Profiles	13
[24]7	13
aivo (agentbot)	15
Artificial Solutions	17
Creative Virtual	20
IBM Watson Group	23
Inbenta	25
Interactions LLC	27
Kasisto	29
Next IT	31
noHold	33
Nuance	36
SmartAction	39
Verbio	41
Table of Figures	_
Figure 1: The Enterprise Intelligent Assistant Roster	5
Figure 2: Enterprise IA Revenue Forecast	5
Figure 3: Vendor Assessments	11
Figure 4: IA-to-Al Continuum	12

To learn about purchasing options for this report, please contact: Pete Headrick, pheadrick@opusresearch.net, +1-415-904-7666



### About Opus Research

Opus Research is a research-based advisory firm providing critical insight and analysis of enterprise implementations of software and services that support multimodal customer care and employee mobility strategies. Opus Research calls this market "Conversational Commerce" with tailored coverage and sector analysis that includes: Self-Service & Assisted Self-Service, Voice & Call Processing, Intelligent Assistance, Mobile Search and Commerce, Intelligent Authentication and Voice Biometrics. www.opusresearch.net

#### For sales inquires please e-mail info@opusresearch.net or call +1 (415) 904-7666.

This report shall be used solely for internal information purposes. Reproduction of this report without prior written permission is forbidden. Access to this report is limited to the license terms agreed to originally and any changes must be agreed upon in writing. The information contained herein has been obtained from sources believe to be reliable. However, Opus Research, Inc. accepts no responsibility whatsoever for the content or legality of the report. Opus Research, Inc. disclaims all warranties as to the accuracy, completeness or adequacy of such information. Further, Opus Research, Inc. shall have no liability for errors, omissions or inadequacies in the information contained herein or interpretations thereof. The opinions expressed herein may not necessarily coincide with the opinions and viewpoints of Opus Research, Inc. and are subject to change without notice.

Published July 2015 © Opus Research, Inc. All rights reserved.